



South West
England

University Foreign Language and
Cultural Services in South West England

“ WELCOME ”

Businesses that speak their customers' language are more successful. Understanding different business cultures is also vital in good customer relations and exploiting new opportunities.

This brochure, which signposts the language and cultural support services offered by the Universities of South West England, is designed to give you all the information you need at a glance to improve your organisation's international communications.

South West England is home to many dynamic businesses which can greatly benefit from the services available from Universities. These services include training in language and culture, translation and interpreting, and access to language students.

Universities are key language service providers which offer an excellent source of knowledge and skills for businesses.

Regional Language Network South West and UK Trade & Investment are delighted to support this brochure which provides an excellent guide to the services provided to businesses by Universities in South West England.

Stephen Phillips, International Trade Director
South West UK Trade and Investment

Gwyneth Leonard, Manager
Regional Language Network South West



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HERDA-SW is the Higher Education Association in South West England. We aim to extend Higher Education's contribution to sustainable regional development and competitiveness; and to influence and shape the social and economic agenda of the South West region.

We promote the activities of our members, and provide businesses with a simple and effective route into the expertise at the region's Universities. Business Specialists within our Universities can then support the business's needs.

The Regional Language Network South West (RLN SW) is a dedicated support service for South West companies who want to profit from language and cultural skills. Our aim is to promote the value of communicating with customers in their own language. Research shows that this greatly increases your chances of making a sale. We provide free information and advice about the best way for you to use foreign languages and where to find the specialist you need.

To find out more visit www.rln-southwest.com



UNIVERSITY FOREIGN LANGUAGE AND CULTURAL SERVICES IN SOUTH WEST ENGLAND

The Universities of South West England offer an extensive depth and variety of business focussed foreign language and cultural expertise through both training and business support activities.

Operating an international business means it is vital to be prepared with regard to both utilising foreign languages and getting to grips with different cultures. Different countries have their own business customs and expectations. If you are not aware of these you may lose the chance to make the best impression, and could even inadvertently cause offence:

- If your Brazilian counterparts are reluctant to conduct business in English **don't** use Spanish. This may be the language of much of South America but in Brazil it is Portuguese.
- An airline had problems when it started flights from Hong Kong. The company had decided to hand out white carnations – without realising that to many Asians these flowers represent death and bad luck – needless to say they soon switched to red ones.
- If a visitor brings a gift of food or drink to an Arab household, the hosts may be offended because these gifts imply that they cannot afford such items or are distrusted.

Universities across South West England can offer businesses a considerable range of services including training in language and culture, translation and interpreting and access to language students for projects or recruitment. By utilising this expertise you can improve your organisation's international communications and avoid any costly cultural mishaps!

Access to highly skilled employees

The development of a highly skilled workforce is vital to being both innovative and competitive in the international business market.

Universities can offer flexible solutions to your workforce requirements through:

- High quality, flexible, training and Continuous Professional Development (CPD) Programmes. These range from tailored language short courses to an international MBA.
- Helping businesses spot talent and place ambitious students and graduates to solve particular problems or meet global business needs.
- www.gradsouthwest.com - a free web-based service allows you to advertise your requirements and access the students and graduates that match your business needs.

Access to expertise

Expertise enables businesses to further their objectives through a solution driven approach to business development. Universities can assist in this process through:

- Tailored projects and specialist consultancy services that allow businesses to exploit opportunities and expand their international horizons.
- Access to sophisticated resources, without the need for major capital expenditure, enables the development of new business solutions.
- Networking links provide the opportunity to stay up to date with developments from around the world.

Access to commercial opportunities

The knowledge generated within universities can provide significant commercial opportunities to assist in business growth. These opportunities include:

- Business gateways in all of the region's Universities make purchasing technology licenses, exploiting patents and managing Intellectual Property (IP) management an effortless process.
- Spin-out companies offer your business new services and technologies as well as partnership and investment opportunities.
- University- supported incubator units provide integrated business support services and resources for innovative new businesses.

Start Speaking the Language of Success

After reading this brochure we hope you will realise the extent to which the expertise available in the region's Universities can contribute to the competitiveness and global success of your business. The following profiles highlight the extensive expertise and services available in South West England's Universities. Use the contact details provided to find out how your business can start speaking the language of success.

QUALITY ASSURANCE

BLIS Professionals is a free-to-use, on-line database of quality assured language and cultural service providers maintained by the Regional Language Network South West and CILT, the National Centre for Languages. A number of the universities in this brochure use accredited BLIS Professionals. For further details visit www.blis.org.uk/sw

“ UNIVERSITY OF BATH ”

PROFESSIONAL TRANSLATION AND INTERPRETING WITH AN EMPHASIS ON CUSTOMER SERVICE

The University of Bath's Foreign Language Centre (FLC) has a wealth of experience in a range of services including language training for business, cultural briefing courses and interpreting and translation services.

LANGUAGE TRAINING

The FLC teaches a wide range of languages and offers a bespoke language training service to private as well as public sector clients. An integral part of the service is a language needs assessment for clients who require language skills specifically for business or professional purposes. Business language tuition, which can be delivered either in a group format or one on one, is then tailored to the needs and work patterns of the client.

Bespoke training and Lifelong Learning evening classes are offered in the following languages:

Arabic	French
German	Greek
Italian	Mandarin Chinese
Portuguese	Russian
Spanish	

Training in additional languages is available if required.

TRANSLATION AND INTERPRETING

The University of Bath is one of the leading centres in the world for the training of translators and interpreters. Its MA/Diploma in Interpreting and Translating now enjoys the highest reputation in the field. This success has resulted in the creation of a spin-out company, **Syntacta**.

SYNTACTA

Syntacta offers professional translation and interpreting services to the global commercial market with an emphasis on high quality and customer service. Syntacta has assembled a team of expert translators and editors to guarantee the quality of its output and its management team is made up of qualified translators with a strong business background. This enables them to offer a project management service when dealing with more complex projects.

Syntacta, which also offers cultural briefing services for businesses trading overseas, is part of an increasingly international commercial environment. Its understanding of this sector has enabled it to work with a broad range of international companies and organisations.



SELF-STUDY

Clients of the FLC have access to its modern Self Access Language Centre (SALC) which offers the latest computer -assisted learning packages in over 40 languages, documentary and feature film materials, journals and magazines in the main European and Asian languages. Each day the leading television news broadcasts, in Arabic, French, German, Spanish, Italian, Russian, Japanese and Chinese, are recorded and made available to clients. The SALC is a drop-in facility open throughout the week and is staffed with trained advisors.

TRAINING IN ENGLISH

Alongside the FLC, the English Language Centre (ELC) runs a full range of English as a Foreign Language (EFL) courses. This includes an English for Business and International Communication course which offers flexible study options in business English, intercultural business communication and more. The ELC also offers English Language and Culture summer courses which can be taken by employees coming to work in the UK and are looking for an introduction to British life.

STUDENT PLACEMENTS

An integral part of the language degree programmes offered to undergraduates is a compulsory year abroad, during which they are able to work within a company. It provides the student with invaluable work experience and makes them very attractive to UK companies recruiting management trainees with key foreign language skills. In addition, UK employers can also benefit in the short term by employing students studying for the MA in Interpreting and Translation on a work placement during their studies. The University of Bath actively supports the Knowledge Transfer Partnership (KTP) and can offer support in running a successful placement.



We were developing a software product to be launched internationally, and we wanted it to be in the user's language. We used Syntacta to translate all of the software labels, help system, product literature, website and press releases. The service provided was excellent, friendly yet professional. Realistic estimates of how long the work would take were given and all deadlines were met.

The help that Syntacta provided has resulted in the transformation of the company from being a re-seller of other people's products to a worldwide vendor of our own products.

Paul Froggatt – Pacemaker Software



DEDICATED TO TEACHING INTERNATIONAL COMMUNICATION SKILLS

Bournemouth University is established as a leader in the field of International Management Development and has experience of working with a range of local and international clients to create unique tailored courses. The Centre for Executive Development offers two main international programmes to businesses: Language Teaching and International Awareness courses. The consulting, academic and research resources provided by the centre enable provision of cutting-edge courses covering all the skills required to conduct business in an international environment.



LANGUAGE TRAINING

The University can tutor individual clients or groups in French, German, or Spanish. Tuition is very flexible and is designed to suit the needs of the client so the courses can be varied in length and utilise distance learning.

Language training offered in:

- French**
- German**
- Spanish**

STUDENT PLACEMENTS

Bournemouth University undergraduate students can spend a year abroad as part of their degree. During this period the students are available for employment within companies overseas where they can make use of their language skills to the advantage of both the employer and the student. Students of Bournemouth University participate in the Shell Technology Enterprise Programme and Knowledge Transfer Partnership placements, enabling placement of students with local employers.



For our Young Professional Circle we were looking for partners with an international perspective and a personalised service. We found them at the Business School.

Manfred Miller
EADS-S&DE Professional Training Centre, Germany



Very good content with very good teachers. I have learned many things. It's very interesting to have an international point of view. Exchanging experiences is very useful for our business today.

Participant of the Young Professionals Circle,
EADS-S&DE Professional Training Centre, Germany



TRAINING IN ENGLISH

The Business School offers a personalised communication programme and coaching for overseas personnel working in English-speaking business environments. These courses equip the client with the necessary skills to operate effectively in English.

CULTURAL BRIEFING

Bournemouth University can provide instruction in cross-cultural communication, business presentation, and cross and multi-cultural negotiation. Its International Awareness programmes are designed to enable clients to acquire, refine and practice skills necessary for success in an international, cross-cultural environment. International awareness programmes can be offered to clients wishing to operate in the following parts of the world:

America	India
Asia	Indonesia
Europe	Taiwan
China	Thailand



“ UNIVERSITY OF EXETER ”

EXTENSIVE LANGUAGE COVERAGE THANKS TO A LARGE AND DYNAMIC INTERNATIONAL POPULATION

The University of Exeter's Foreign Language Centre has over 20 years' experience of supporting businesses. It draws on the extensive expertise of staff in the School of Modern Languages as well as on the many minority language-speaking staff and students within the University. Exeter offers specialised study in all five main European language subject areas (French, German, Italian, Russian and Spanish), in addition to the specialist expertise of the University's Institute of Arab and Islamic Studies. The University of Exeter has maintained consistently high ratings in language teaching and research over the years, the results of which feed directly into the corporate services that are on offer.



The Centre can provide teaching in almost any language. It currently offers:

Arabic
Chinese
Dutch
French
German
Greek
Italian
Japanese
Norwegian
Polish
Portuguese
Russian
Spanish
Turkish

LANGUAGE TRAINING

The Foreign Language Centre can offer tailored programmes for clients. These services include language courses, which can be delivered for most languages, and can be taught on an individual or group basis. The mode of delivery is also flexible to suit the client's needs and can include classroom teaching, tuition through video-conferencing and computer-based Internet support. Clients are able to make use of the language facilities which include personal study points for audio video tapes and foreign television, various support materials such as foreign newspapers and magazines and networked computers with language learning software.

The Foreign Language Centre's courses can form part of a Continuing Professional Development (CPD) package suitable for clients with graduate-level language skills. The course can be tailor-made on a modular basis and the choice of modules can include a language to any level together with cultural briefing (language and business culture) if required. The MA in Applied Translation is specifically designed to enable language graduates to adapt their generic language skills to defined business needs and could form part of a CPD package. The University is proud of the high level of support that it offers businesses and it pledges a long-term commitment as and when required.

CULTURAL BRIEFING

The South West Intercultural Briefing Centre is a partnership between the University of Exeter and professional specialists. The centre provides businesses and organisations with tailored briefings on business culture and opportunities to allow them to work successfully in any region of the world including Eastern Europe, The Middle East and China.



TRAINING IN ENGLISH

The University's English Language Centre can give language and cultural support for foreign partner organisations that are coming to the UK.

STUDENT PLACEMENTS

All undergraduate degrees in Modern Languages have a sandwich year which students spend abroad. Exeter undergraduates are able to put their linguistic skills to work in a variety of roles within businesses both abroad and in UK-based international companies. There is the possibility of funding student placements in Europe and the UK through schemes thus greatly reducing the cost to the company. Postgraduate students on the MA in Applied Translation have an even higher level of specialist language skills, and can also undertake a project for a company as part of their MA training.



In my third year of undergraduate studies, I worked in Paris for ten months for **Freshfields Bruckhaus Deringer**. In this role, I received training in web design and translated and published the Paris office's Intranet site. The company benefited greatly from my work, as the Intranet is now available to the many non-French-speaking members in their office.

More recently, I have completed a one-month work placement within a small Cognac producing business in France. A large proportion of French Cognac is sold to the English-speaking world, however smaller independent producers often miss out on this market for lack of multilingual promotional material. I translated and re-designed the website for the **Brisson Cognac** house, as well as producing various posters and leaflets for the region's tourist offices.

Cadi Jones, MA student (Applied Translation)



TAILORED PROFESSIONAL SERVICES FOR BUSINESS

The University, based in both Cheltenham and Gloucester, has for many years offered a range of professional services to business throughout South West England.



LANGUAGE TRAINING

The university has long experience of delivering courses in applied language learning at a variety of levels. For business customers, a thorough pre-course training needs analysis is carried out to establish the client's precise requirements. A course is then designed to meet those needs. Flexible course delivery options allow clients to choose either, intensive short courses or longer, “drip-feed”, ones which can be either individual or group based. Courses can be delivered within the client's premises or using the University's extensive, state-of-the-art, language learning facilities at the Park in Cheltenham. In all cases the emphasis is on the development of communicative skills using a wide variety of structured materials and authentic sources relevant to the situations participants are likely to encounter and tailored directly to the needs of all learners.

In addition the University's undergraduate modular language provision is available to clients. This covers a range of languages and levels and is based on a 3 hour weekly session with further access to learning centre facilities.

TRAINING IN ENGLISH

The English language centre at the **Cheltenham International Language Centre (CILC)** is a well established and highly regarded British Council accredited centre that offers a full range of English as a Foreign Language courses for adults. These include General English, English for Business, courses leading to internationally recognised EFL examinations (Cambridge and IELTS) and preparation courses for further study.

The centre also offers teacher -training courses leading to the internationally recognised University of Cambridge CELTA qualification. These courses are suitable for those relocating overseas, or looking for a career change.

CULTURAL BRIEFING

The University of Gloucestershire Business School has numerous specialists who can provide in-depth briefings in all aspects of cross-cultural communication to help smooth the path to successful business relationships.

STUDENT PLACEMENTS

Undergraduate students at the University of Gloucestershire can spend a year working in the UK or abroad as part of their degree, and we are always keen to add to our portfolio of partner companies for these mutually beneficial placements.

“

I decided to do the CELTA course as I had come to a hiatus in my career and felt it would be a great way to enter teaching. After considerable research CILC looked like a reliable and well set up organisation offering one of the best and most widely recognised TEFL courses available. Completing the course gave me a vast confidence boost and I now have a certificate, which enables me to teach virtually all over the world. After completing the course I taught for 6 months in Japan and then went to teach in Spain in order to improve my Spanish.

Jonathan Hyde, CELTA course participant

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“

I studied General English at advanced level as I needed to improve my English for further business studies and employment in Canada. The teachers were professional and the lessons interesting and entertaining. Being part of the university meant I was able to use the Learning Centre and other facilities to help me improve my English as well as participate in student life.

Ernest Valeyev, English language student

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“ THE COLLEGE OF ST MARK & ST JOHN ”

PROVIDING CULTURAL SERVICES FOR BOTH COMPANIES VISITING THE UK AND THOSE WORKING ABROAD

The College of St Mark & St John is based in Plymouth and serves business and the community throughout South West England by providing a range of professional development services.

CULTURAL BRIEFINGS FOR ORGANISATIONS TRADING OVERSEAS

The College has a specialist School of International Education, with considerable experience of running specialist educational development projects in over 100 countries around the world. As a result, they are able to offer cultural briefings for organisations planning to trade with or operate in any of the following parts of the world:

- | | |
|--------------|--------------------|
| Russia | Malaysia |
| Central Asia | Latin America |
| China | Sub-Saharan Africa |

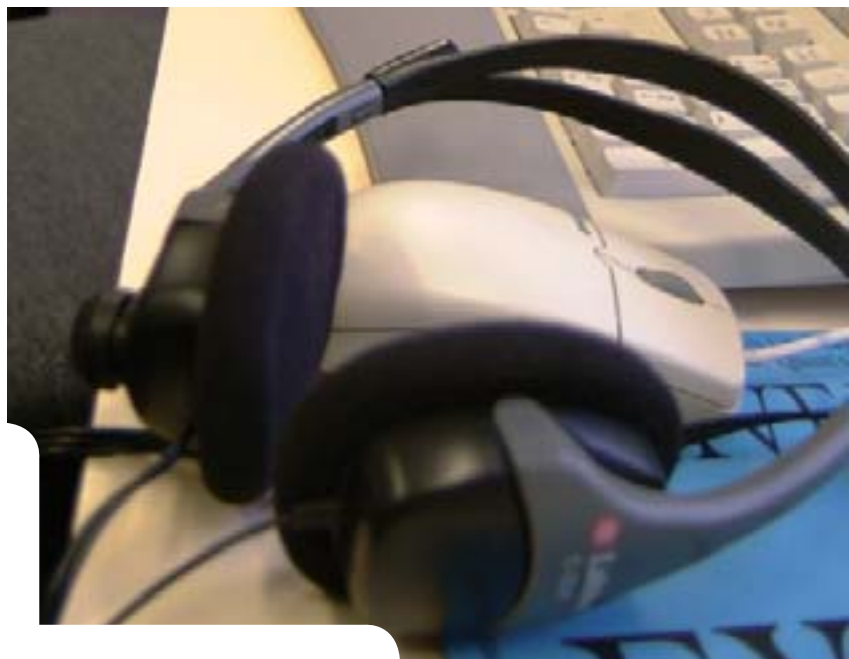
CULTURAL BRIEFINGS FOR INCOMING VISITORS

Businesses and organisations across South West England regularly receive visitors, ranging from students to VIPs, hailing from countries around the world. Providing the services they need requires effective communication in English from both sides. The College provides workshops to raise awareness of how English is used and explore ways of using it more effectively with international visitors.

Training considers the main causes of communication problems, particularly in:

- Pronunciation;**
- Pronouns; verb forms and phrasal verbs;**
- Specialist and idiomatic language;**
- English conventions of politeness.**

The workshop ends by offering a set of strategies for getting the message across. Briefings can be organised either in-company or at the well-equipped campus facilities.



SPECIALISTS IN TAILOR-MADE COURSES

Since it was established in 1991, the University of Bristol Language Centre has designed and run programmes to meet the demands of an increasingly diverse international market, providing language training for academic and professional purposes.

LANGUAGE TRAINING

Services include:

- Needs analysis and linguistic auditing
- In-company and bespoke language programmes
- Applied language courses in a range of professional areas
- Printed and on-line industry-specific materials in the full range of languages
- Language testing and assessment including on-line language testing
- Inclusion of the European Language Portfolio in a range of courses
- Use of advanced technologies and on-line learning



Language courses available in:

- French
- German
- Italian
- Japanese
- Mandarin Chinese
- Portuguese
- Spanish
- Czech
- Russian



SELF-STUDY

The Language Centre has a designated multimedia self-access facility which includes a computer suite equipped with on-line language learning materials, satellite TV facilities, video viewing stations, audio laboratories and a reading room equipped with printed materials, text books and a comprehensive selection of foreign language magazines. This facility is available to clients on a drop-in basis to support their language learning.

TRANSLATION, INTERPRETING AND CULTURAL BRIEFING

The Language Centre is the holder of a DTI Languages for Export Award for innovative curriculum design. Its current portfolio of clients includes the United Bristol Healthcare Trust, the BBC, Wiltshire County Council, Avon and Somerset Police, Bristol City Council, IKEA, Partridge Films, Kverneland UK Ltd, the Foreign and Commonwealth Office and HM Customs and Excise.

Activities include:

- Technical and subject-specific translations
- Cross-cultural orientation programmes
- Film dubbing and subtitling
- Proofreading services

TRAINING IN ENGLISH

Activities include:

- General and tailored English Programmes
- University of Cambridge Certificate in English Language Teaching to Adults programme
- Training programmes for Chinese teachers
- E- Learning projects

STUDENT PLACEMENTS

Language students and graduates are available for short and long term placements under the KTP scheme.



Little Gem, a Bristol based production company, specialises in making creative and inspirational television and video for clients such as Mundipharma International, QinetiQ and the BBC.

We approached the University Language Centre when our company was making some short films about people who suffered with chronic pain. We had been filming all around Europe and we had hours of footage in many different languages.

The Language Centre translated our original footage into English, making it easy for us to pinpoint the exact clips we needed to use. They then undertook the task of translating five of the films into six different languages, all within a very tight timescale.

This allowed the films to be accessible to a whole host of people who feel isolated by their condition, in countries that don't offer the medical and emotional support they need. The films help people to understand that they are not alone and that there is help out there.

Thanks to the very helpful, friendly and professional service provided by the Language Centre the films are now accessible to a wider audience. We would most certainly use the Language Centre again.

Little Gem Productions



“ UNIVERSITY OF THE WEST OF ENGLAND, BRISTOL ”

WORLD CLASS RESEARCH FEEDING DIRECTLY INTO THE COURSES

The University of the West of England (UWE) has extensive experience dating back to the 1990's as a centre for language teaching and the provision of language services. On three occasions (most recently in 2003) Bristol UWE has been awarded the South West England Languages for Export Award, sponsored by the DTI.

Research into various aspects of Linguistics and European Studies are of international significance, and this feeds directly into business services.



UWE can provide training in the following languages:

- Arabic
- French
- German
- Italian
- Japanese
- Mandarin Chinese
- Russian
- Spanish

Other languages may be available on request.

LANGUAGE TRAINING

An initial assessment to establish the client's training needs can be undertaken followed by language and/or business culture courses that can be tailored to suit the location, timing, intensity and level required. These range from short, intensive one-to-one beginner's courses on the company's premises, to longer individual or group courses at the University. UWE also has an Institution-Wide Language Programme (ILP) available to external clients, which operates as a weekly group session in 2/3-hour blocks both in the evenings and during the working day, covering a range of proficiency levels. All those receiving tuition have access to the Language Centre's facilities, including international satellite television, a multimedia computer lab, DVDs and CDs, audio and video tapes, foreign newspapers and magazines.

TRANSLATION AND INTERPRETING

UWE offers translation and interpreting services in the languages indicated opposite as well as those included under language training.

Translation into these languages is undertaken by professional, native speakers. UWE also offers both consecutive and simultaneous interpreting services.

CULTURAL BRIEFING

Specialists can provide country and business culture briefings, business consultancy analysis, as well as advice on intercultural communication in relation to the following countries or territories:

- EU and Western Europe
- Turkey
- North America
- North Africa

- Eastern and Central Europe
- Russia
- Latin America and the Caribbean
- The Far East

TRAINING IN ENGLISH

English as a Foreign Language and general English courses are provided for non-native speakers who wish to improve their English language ability. These are suitable for non-English speaking employees or overseas employees of a sister company where English is the main language of communication.

STUDENT PLACEMENTS

UWE encourages its students to work for overseas companies during their degree, often with funding from the European Union. In 2002-03, students worked in companies in France, Germany and Spain, whilst overseas students undertook placements in the UK as part of the same scheme. Student placements can provide companies with both a linguist supported by the University as well as a potential future employee. UWE has a number of Knowledge Transfer Partnerships with regional and national companies, and students frequently spend vacations undertaking a placement under the Shell Technology Enterprise Programme.



I chose the ILP because it offers me the flexibility to continue with other areas of need and interest outside UWE. The programme has given me the confidence to use the skills and knowledge encountered during the programme. It has improved my reading skills as well as my ability to communicate more effectively.

ILP French student



The level for beginners was perfect. Whilst at the beginning we were wondering what was going on, after a few lessons we became more relaxed. The lessons were great fun, informal and interesting.

Bristol Law Society student (Spanish beginners)



LINGUISTIC AND CROSS-CULTURAL TRAINING COMBINED WITH INTERNATIONAL BUSINESS EXPERTISE

The University's linguistic and cultural training is orientated to international business thanks to the Languages Group's situation at the centre of the Plymouth Business School. It covers foreign languages as well as English training for overseas personnel.



CULTURAL BRIEFING

The University of Plymouth offers an advisory service and briefings for clients wishing to develop their overseas operations. The Business School employs staff from a number of different countries who are experts in many aspects of international business and are able to explain the distinctive features of other national business cultures. The Plymouth Business School has specialists in cross-cultural competence, with special emphasis on the business and management context. It also has expertise in areas such as international shipping and logistics and in port management as a consequence of the University's coastal location.



The advisory service is available for the following territories:

China	India
Europe	Latin America
Far and Middle East	

LANGUAGE TRAINING

The University of Plymouth can provide businesses with tailored, flexible training in a number of foreign languages. In addition it also runs English language training courses for both native and non-native speakers and is a recognised testing centre for the Test of English for International Communication.

STUDENT PLACEMENTS

The University sends students on UK and international business placements and is always looking for additional partner companies with which to place undergraduates.

To find out more call 0800 052 5600 or visit www.plymouth.ac.uk/business

Utilise the knowledge and expertise of a recent graduate through a Knowledge Transfer Partnership (KTP)

Graduates tackle specific tasks or projects that a business lacks the time or resources to do itself. Working in partnership with experts from a University helps the business through innovation, improved profitability and developing potential employees.

Businesses of all sizes can take part in this highly successful government supported programme (formally known as TCS – the Teaching Company Scheme).

On average each KTP project provides the business with over £150,000 a year in pre-tax profits.

www.gradsouthwest.com

The gradsouthwest.com website is here to help serve the needs of businesses by

- providing you with direct access to talented individuals.
- providing a free and simple vacancy service, input your vacancies and details of your job are instantly emailed to those graduates that match your search criteria.
- gradsouthwest is NOT a recruitment agency but an integrated service within the region's Universities.



CONTACT US

This brochure gives an overview of the University Foreign Language and Cultural Services available in South West England that can assist your organisation in accessing commercial opportunities across the globe.

To find out more about how your organisation can benefit from working with Universities in South-West England contact HERDA-SW directly or use the University contact details listed inside this brochure.

HERDA-SW

**For general enquiries and advice contact Steve Schofield directly at:
HERDA-SW, Sterling House, Dix's Field, Exeter, EX1 1QA, United Kingdom**

tel 01392 229579

email info@herda-sw.ac.uk

web www.herda-sw.ac.uk
www.k4b.co.uk

OUR 14 MEMBER INSTITUTIONS

- Arts Institute at Bournemouth
- Bath Spa University College
- Bournemouth University
- College of St Mark & St John
- Dartington College of Arts
- University College Falmouth
- Open University in the South West
- Royal Agricultural College, Cirencester
- University of Bath
- University of Bristol
- University of Exeter
- University of Gloucestershire
- University of Plymouth
- University of the West of England, Bristol

(Throughout this brochure the term 'Universities' is used to refer to all 14 Higher Education Institutions).

